



WHAT PROGRAM IS RIGHT FOR THIS CLUB?

A Club that wants to solicit tax-deductible gifts = **Outsourcing Program or 21st Century Endowment**

A Club that awards scholarships every year = **21st Century Endowment**

A Club that operates a sports league or bingo hall = **21st Century Endowment**

A Club that wants to form its own foundation = **21st Century Endowment**

A Club that keeps money in CD's = **21st Century Endowment**

A Club that wants to accept real estate as a donation = **Outsourcing Program or 21st Century Endowment**

A Club that wants a guaranteed income = **21st Century Endowment**

A Club raising money for a special project = **Outsourcing Program**

A Club that wants to set up a "rainy day fund" = **21st Century Endowment**

A Club that has a very large fundraiser every year = **Outsourcing Program or 21st Century Endowment**

A Club that does their service project at the same time every year = **Outsourcing Program or 21st Century Endowment**

A Club holding a golf tournament = **Outsourcing Program**

A Club seeking a contribution from a local corporation = **Outsourcing Program**

A Club hosting a charitable dinner auction = **Outsourcing Program**

A Club seeking gifts of stock or marketable securities = **Outsourcing Program or 21st Century Endowment**